

Michael G. Czerwinski, P.A. (352) 249-1012
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Cheryl J. Pence, MCP/JD

EDUCATION

Emory University School of Law *Juris Doctor* Atlanta, GA
Georgia Institute of Technology *Master of City Planning* Atlanta, GA
Georgia Southern University *AB, Political Science* Statesboro, GA

PROFESSIONAL EXPERIENCE

2009 – Present **Michael G. Czerwinski, P.A.,**
Environmental Consultants **Lecanto, FL**

City Planner/Land Use and Zoning Consultant

- Acquire land use and zoning changes, variances, special use permits, and conditional use permits for private clients and developer clients
- Prepare land use codes, zoning ordinances, historic preservation ordinances, neighborhood planning programs for public clients

2003 - 2009 **CPR, Cheryl Pence Realty**
and Consulting Services **Floral City, FL**

Real Estate Broker/Owner

- Started, marketed successful real estate brokerage and consulting firm
- Marketed medium to large tracts of vacant land/homes with acreage
- Marketed land use/zoning services for successfully subdividing properties
- Acquired FL RE Broker's License - marketed \$3,000,000+ in first year
- PACESETTER GOLD AWARD - Outstanding Sales Achievement/Performance

1992 - 2002 **American Tower Corporation** **Atlanta, GA**

Senior Land Use/Zoning Attorney and City Planner

- Represented Sprint PCS, Nextel, Alltel, Verizon in deployment and zoning of wireless telephone network/tower approval in eleven (11) states across US
- 100% successful in obtaining land use/zoning changes, special use permits, conditional use permits, special exceptions from local governments in California, Louisiana, Kentucky, Indiana, Tennessee, North Carolina and Alabama
- 99% successful in marketing and obtaining same in GA, FL and SC
- Trained highly successful staff as it grew from one (1) to 21
- Awarded "Playing To Win Award" for overall success across United States

1991 - 1992 **David Archer & Associates** **Cartersville, GA**

Associate Attorney

- Assisted Senior Partner in land use/zoning cases, employment discrimination cases and as City Attorney, City of Cartersville, GA

1987 - 1992 Dillard, Westmoreland & Wilson Atlanta, GA

Land Use/Zoning Associate Attorney

- Successfully represented major developers in marketing and obtaining zoning and land use requirements for large commercial, office, residential projects
- Assisted Senior Partner, Douglas Dillard, in successfully marketing and zoning numerous large, complex and controversial commercial developments

1983 - 1987 The Portman Group of Companies Atlanta, GA

Commercial Real Estate Attorney and Local Government Liaison

- Represented/marketed all development and other major projects of Portman Companies successfully before City of Atlanta, Fulton and DeKalb Counties
- Provided legal advice on commercial/office leases and zoning or other local government issues and projects
- Negotiated large commercial leases with national, regional and local firms

1973 - 1980 City of Atlanta Planning Department Atlanta, GA

City Planner

- Senior Planner, comprehensive planning, writing new zoning ordinance
- Designed and successfully marketed Neighborhood Planning Unit (“NPU”) Program to citizens, Mayor and Council of Atlanta, which was adopted, continues to function and has been nationally recognized as model program
- Participated in writing and implementation of City's first Historic Preservation Ordinance

**ACTIVITIES/
AWARDS**

Atlanta Economic Development Corp., Bd. of Dirs., appointed by Mayors
Maynard Jackson and Andrew Young, approved by City Council, 1986-1992

Real Estate Broker, State of Georgia, 1987; State of Florida, 2003

“Outstanding Sales Contribution Award”, Portman Companies, 1985, 1986

Commercial Real Estate Women (CREW), Atlanta, 1985-1991, V.P. and Pres.
National Organization for Women (NOW), Atlanta Pres., National Bd. 1975-76

Georgia Bar and American Bar Associations, member, 1983-1999

Bicycle-toured Europe/Scandinavia, 1977; toured/studied in USSR/Eastern Europe, 1973

Leadership Atlanta, 1975-1976. “*Outstanding Young Leader*”, *Atlanta Magazine*, 1976

Awarded “Outstanding Leadership/Unselfish Service Award”, GSU, 1969
Who's Who Among American Colleges and Universities, 1969

LICENSES

Real Estate Broker, State of Florida, No. BK3054921 (formerly State of GA).